
EXPRESSION OF INTEREST (EOI) UNDER NATIONAL COMPETITIVE BIDDING (NCB) BASIS FOR SUPPLY AND INSTALATION OF MODULAR CRANE ON RENTAL BASIS FOR THE OFFSHORE BLOCKS - RAVVA AND CAMBAY LOCATED RESPECTIVELY IN THE EAST AND WEST COAST OF INDIA.

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to India's energy security.

Cairn Oil & Gas, Vedanta Ltd., is the Operator of the Offshore Ravva Oil and Gas Field (Andhra Pradesh) and CB/OS-2 Block (Gujarat) on behalf of itself and its Joint Venture (JV) partners. Cairn Oil & Gas, Vedanta Ltd., on behalf of itself and the JV partners invites reputed Contractors with demonstrated HSE performance to express their interest to participate in National Competitive Bidding process (NCB) for the supply, installation and operation of modular crane at offshore platform on rental basis for the offshore blocks - Ravva and Cambay located respectively in the east and west coast of India.

The scope of work shall comprise of a feasibility survey, engineering study, carrying out platform structural modifications and retrofits if required, installation, load test & operation of modular crane. Crane must be capable of lifting 18 T of load (dynamic) from boat to platform deck, at a radius of 35 FT with minimum crane boom length of 60 FT. The crane shall be complying with API 2C latest edition.

Weight of individual components of modular crane must not exceed 3.5 T which is safe working load of platform mounted crane. Lower king post of the crane to be selected/supplied shall be boltable to the platform structure and vendor has to check structural adequacy in line with this requirement along with other mentioned requirements and propose/carry out structural modification/retrofit if required. The lower king post mounting shall be done on a deck ~ 30 meters height from mean sea level. (Vendor has to determine minimum hoist rope length required including contingency requirements).

Parameters to be considered for Pre-Qualification:

- ❖ Annual average turnover of the bidder in each of the immediately preceding two financial years should be greater than or equal to Annual Contract value.
- ❖ Positive Net worth in each of the immediately preceding two financial years.
- ❖ Liquidity ratio in each of the two preceding financial years shall not be less than 1.
- ❖ Bidder should have executed minimum 2 similar projects of supplying certified API 2C modular crane on rental basis of 15 T to 50 T capacity range in the last 10 years.

Bidders are requested to submit the following pre-qualification documents as a minimum:

- ❖ Bidder's history / profile
- ❖ Overall Organisation structure, Qualification & Experience of Key manpower, list of equipment / machinery specific to this project & details of plant / support agencies / other facilities / resources.
- ❖ Details of similar supply carried out in last 10 years including below details.

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- Brief scope of work
 - Value of work in INR
 - Contractual Duration
 - Actual completion of Project
 - Clients name & contact details of the Client (VL may approach the client directly for the feedback)
 - Safety Certification / Inspection of plant and machineries
 - ❖ Details of the similar crane available with bidder.
 - ❖ Typical Project Planning and Execution methodology. Engineering & Execution capabilities shall be clearly identified in the submission.
 - ❖ Bidder's established Health, Safety and Environment (HSE) Policy, Procedures & Manual.
 - ❖ Details of regulatory compliance mentioning below details.
 - List of HSE Regulatory requirements applicable to your work as per scope of work
 - In the last 5 years, has your organisation or your subcontractors ever been the subject of a prosecution under any Government/State HSE regulations or other similar legislation?
 - ❖ Details of training & competency (process to assess the skills of your workers to assure they are qualified and competent, specific Safety Training procedure / programme)
 - ❖ Bidder's established accredited QMS system: Certificate, QMS Manual, QA/QC Policy, Plan and Procedures.
 - ❖ Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

- ❖ Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ❖ In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- ❖ Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- ❖ In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- ❖ All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn India Limited website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.